















## CSSI links investors to high quality solar projects





### Invest directly in solar projects

Put your money to work creating clean energy



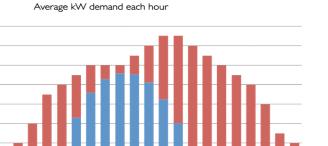
#### Collect repayments with interest

As projects earn revenue, investors are paid back with interest



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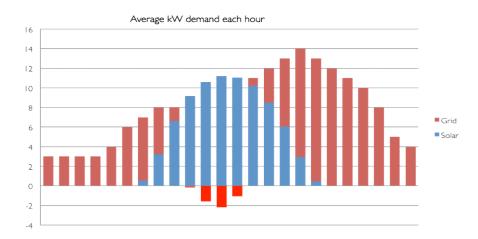
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9am 11am Noon Noon 14bm 2bm 3bm 4bm 5bm 6bm 7bm 8bm 9bm 9bm 9bm

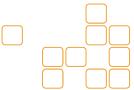


By scaling the system to suit the daily demand of the property, all the power generated is consumed on site





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## Ownership of the panels is transferred to site owner at end of term









TRUST DEED

TRUSTEE Company

**CONTRACT** 

SERVICE PROVIDER

CONTRACT







- Each project is organised as a trust with maximum 20 investors
- Investors can invest different amounts
- Payments are made proportionally to investment





### **ClearSky Solar Investment Projects**









Risk Management





# STAKE HOLDERS

- Community Investors
- Agent (Not for profit organisation)
- Installer/EPC
- Site Owner/Host Site





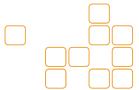
## SCENARIOS

- Small Scale e.g. Pub/Family Business
- Medium Scale e.g. Supermarket
- Larger scale e.g. Factory
- Utility Scale NEM pool feed





RISK ASSESSMENT TOOL				
LIKELIHOOD				
	Very Likely	Likely	Unlikely	Very Unlikely
Catastrophic	1	1	2	3
Major	1	2	3	4
Moderate	2	3	4	5
Minor	3	4	5	6
Insignificant	4	5	6	6





- Panels are covered by customer's insurance
- Equipment covered by warranty
- Customer has right to buy out system but on terms that maintain the investor IRR
- Ownership of panels transferred to investor if service provider goes bankrupt
- Due diligence done on customer to establish high probability that operations (possibly under new ownership) will continue without a break over next seven years
- Panels can be sold or relocated in event that customer defaults

