



Moreland
Energy
Foundation

Working with Retailers

Introductory slides

16 September 2015

Welcome and session focus

This session puts innovative energy retailer partnerships sharply in focus, to understand how partnerships between community energy groups / projects and retailers can be created for mutual benefit.

Session agenda

2.15pm	Introduction to session
2.25pm	Retailer presentations and Q and A
3.15pm	Speed date a retailer
3.40pm	Wrap up

Session speakers

ADRIAN MERRICK



Founder, Energy Locals

ALISON CROOK AO



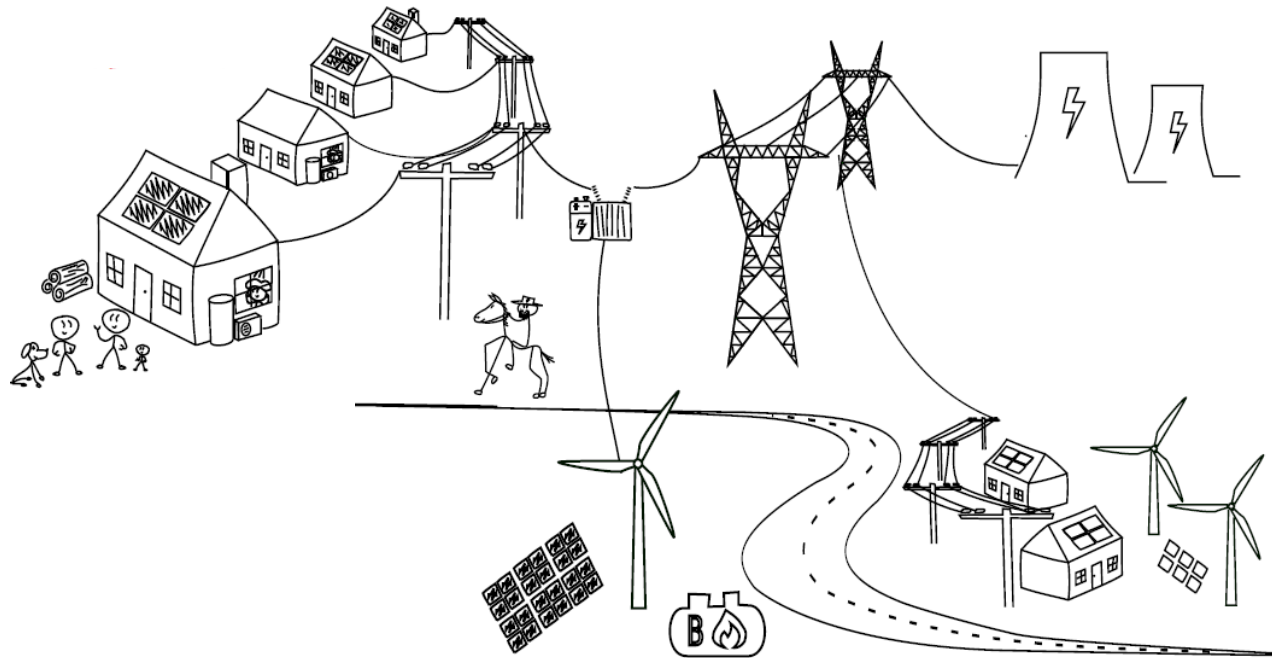
Chairperson, Enova

ED MCMANUS



CEO, Powershop Australia and
Meridian Energy Australia

Understanding the energy operating environment



What does a retailer do?

Customer service and billing

Holds the retail license

Tax Invoice

If undelivered, please return to GPO Box 1305, Melbourne VIC 3001

000026 500
Super Happy Fun Golf Club
123 Golf Street
MELBOURNE VIC 3000

ELECTRICITY ACCOUNT

Supply address: 123 Golf Street Melbourne VIC 3000
Issue date: 17 Dec 2013
Dates this account covers: 25 Nov 2013 to 15 Dec 2013
Number of days: 21 days
Previous Balance: \$0.00
Balance brought forward: \$0.00
Electricity charges (more details over the page): \$26.18
GST on this account: \$2.62
Total amount due: \$28.80
Discount - Pay on time (inc of GST): \$0.87 Cr
Amount due if paid on or before 08 Jan 2014: \$27.93

Need to get hold of us?

For enquiries, call 133 908
Mon to Fri 9am to 7pm, Sat 9am to 4pm (local time)
Log a query at www.alintaenergy.com.au
Alinta Energy
GPO Box 1302, Melbourne VIC 3001
To report an electricity fault or emergency,
please call SP AusNet on 13 17 99

Your customer number: 1234 1234
Your electricity reference number: 123 123 123 12
Your contract is for: Fair Go Business 15

TOTAL AMOUNT DUE DATE \$28.80 08 JAN 2014

Pay on time discount \$0.87 Cr
Discounted total if paid on or before the due date: \$27.93

Your electricity usage

Only kilowatt hours (kWh)	Less
0.00	14
Save period last year (kWh)	14
10	14
Average Daily Cost \$1.33	14

Greenhouse gas emissions this period (tonnes) 0.00
Electricity usage (tonnes) 0.00
Greenhouse gas emissions (tonnes) 0.00

PAYMENT OPTIONS Do not attach anything to this payment slip

Telephone or Internet - Credit Card
To make a payment from your MasterCard, VISA or American Express card, visit www.alintaenergy.com.au or call 133 908

Direct Debit
Like to set and forget? Sign up to Direct Debit from your cheque, savings, transaction or credit card account by calling us on 133 908

Pay on time discount
Take this account to any Post Office to pay by cash, cheque or EFTPOS

By Mail
Post this payment slip and your cheque made payable to Alinta Energy GPO Box 1304 Melbourne VIC 3001

POST

Your electricity reference number: 1234 1234
Total amount: \$28.80
Pay on time discount: \$0.87 Cr
Discounted total if paid on or before the due date: \$27.93

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What does a retailer do?

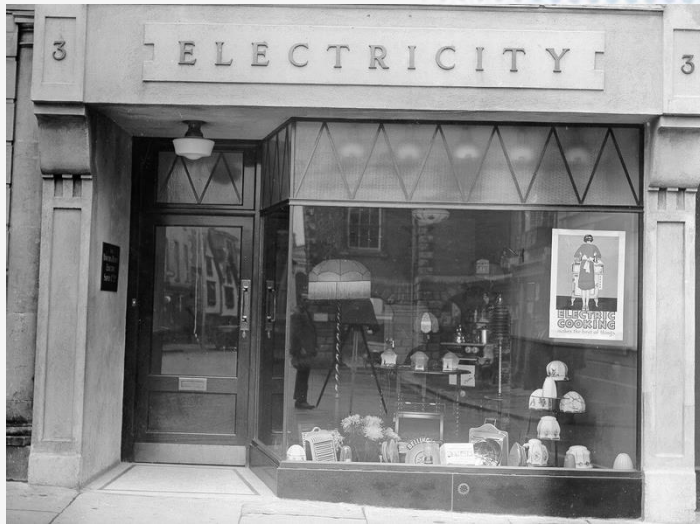
New FiT for Victoria announced today!

TABLE 2.1 FORECAST VALUE OF FEED-IN ELECTRICITY, 2015, 2016 AND FROM 1 JULY 2017

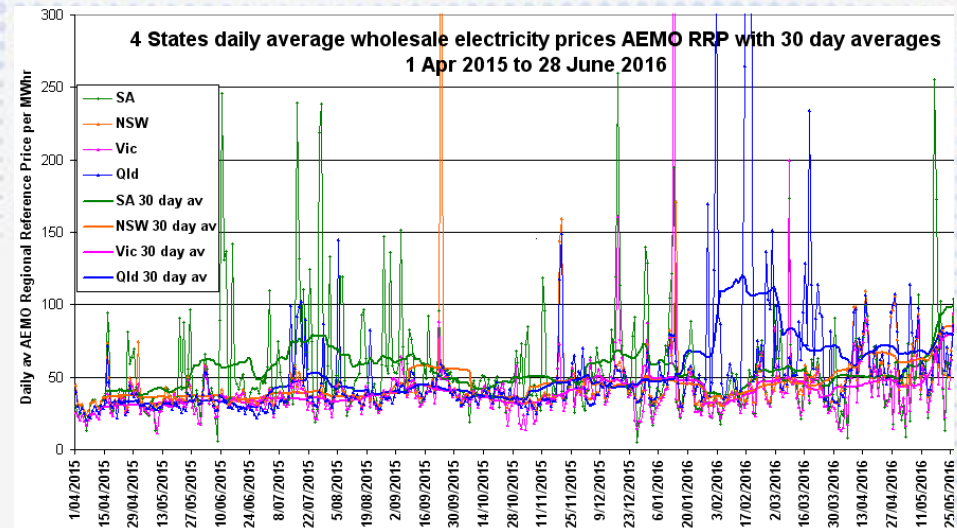
Feed-in Tariff Component	2015	2016	from 1 July 2017
	(c/kWh)	(c/kWh)	(c/kWh)
Forecast solar-weighted average wholesale electricity pool price	5.7	4.6	8.1
Value of avoided distribution and transmission losses	0.4	0.3	0.6
Avoided market fees and ancillary service charges	0.05	0.1	0.1
Value of avoided social cost of carbon	n/a	n/a	2.5
FIT Rate	6.2	5.0	11.3

What does a retailer do?

Purchases and sells electricity



Smooths risks & undertakes market settlements



What does a retailer do?

Can deliver community benefit through access & profit sharing



Speed date a retailer

- Retailers have been asked to nominate a topic or theme and ask audience members to join them for a discussion
- Audience members will be prompted to move after 12 mins of the 25 min session.
- Retailers have the option to be joined by one of their existing partners to help answer questions or get a partners perspective on elements of their approach
- Facilitator (me and others) available to talk through any side questions with attendees

More information

Energy Locals

<https://energylocals.com.au/>

Enova

<https://enovaenergy.com.au/>

Powershop

www.powershop.com.au/

MEFL

www.mefl.com.au